

Message Text

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ACTION EA-09

INFO OCT-01 SY-05 ISO-00 ST-01 SSO-00 FBO-02 ABF-01 /019 W

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O R 100432Z SEP 76

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC IMMEDIATE 9346

INFO AMCONSUL HONG KONG

LIMITED OFFICIAL USE SEOUL 7163

STATE FOR EA/EA, A/SY/FO, OPR/ST (ALBAUGH FROM ZIMMERMAN)

HONG KONG FOR RSS/RTC

EO 11652: N/A

TAGS: ASEC, ABLD

SUBJ: SECURITY PROTECTION FOR PUBLIC AREAS

REF: (A) A-7405 (12/11/75), (B) SEOUL 4660, (C) STATE 203510

1. IN ACCORDANCE WITH INSTRUCTIONS OF REF AIRGRAM, POST HAS CONSULTED DIRECTLY SINCE JULY 1976 WITH THIRTEEN VENDORS CONCERNING AVAILABILITY AND PREFABRICATION OF ARMOR MATERIALS IN CHANCERY LOBBY AND CONSULAR SECTION BASED ON DESIGN SY-APPROVED IN JUNE 1976. TO DATE ONLY ONE RESPONSIVE PROPOSAL RECEIVED FOR FULL STATESIDE FABRICATION OF PANELS.
2. POST RECEIVED ALLOTMENT AMOUNTING \$68,100 PER REFTTEL C. COST ORIGINALLY ESTIMATED REFTTEL B BASED ON SQUARE FOOT ESTIMATES FOR SECURITY MATERIALS PROVIDED BY AIRGRAM.
3. POST'S DILEMMA CONCERNS FUNDS AVAILABILITY AND PROCUREMENT PROCEDURE. REFTTEL C FUNDS RECEIVED ONE MONTH AFTER OPR/ST DEADLINE FOR THE TRANSITIONAL QUARTER FOR NON-CONTRACT PROCUREMENT EXCEEDING \$10,000.
4. LOCAL CONTRACTORS HAVE EXPRESSED DOUBTS IN THEIR ABILITY TO INSTALL LEXGARD SHEETS FACED WITH SAFETY GLASS TO MEET

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SY BALLISTIC REQUIREMENTS DUE TO LACK EXPERIENCE IN WORKING

WITH SAID MATERIALS, LACK OF SPECIAL CUTTING TOOLS TO CUT LEXGARD SHEETS IN EVENT SHEETS NOT APPROPRIATE SIZE, AND LACK OF AVAILABILITY ON LOCAL MARKET OF BALLISTIC MATERIAL TO BE USED FOR FRAMING OF LEXGARD SHEETS. IN ADDITION, STATESIDE VENDORS CAN GUARANTEE PANELS ONLY IF THEY FABRICATE IN ACCORDANCE WITH THEIR OWN BULLETPROFF DESIGN DUE TO NEW LIABILITY LAWS. THEREFORE, POST RECOMMENDS DEPARTMENT CONSIDER PURCHASING COMPLETE PREFABRICATION PACKAGE FROM U.S. (AS MENTIONED PARA 1, POST HAS RECEIVED ONLY ONE RESPONSIVE PROPOSAL FOR FULL FABRICATION.)

5. REVISED COST ESTIMATES BASED ON ONE RESPONSIVE QUOTATION RECEIVED SEPTEMBER 2 FROM PROTECTIVE MATERIALS INTERNATIONAL, INC. FOR BULLET-PROFF PREFAB PANELS FOB FROM ANDOVER, MASSACHUSETTES FOLLOWS:

CHANCERY LOBBY-

PANELS/FRAMING/DOORS	\$30,500
CRATING/SHIPPING	8,100
LOCAL MATERIALS	4,500
LOCAL INSTALLATION COSTS	4,900
TOTAL	\$48,000

CONSULAR SECTION -

PANELS/FRAMING/DOORS	\$85,250
CRATING/SHIPPING	12,450
LOCAL MATERIALS	1,000
LOCAL INSTALLATION COSTS	300
TOTAL	\$99,000

6. IN VIEW FOREGOING, REQUEST EA/EX INCREASE POST TQ ANTI-TERRORIST ALLOTMENT TO \$115,700 (\$68,100 PLUS \$47,600) TO COVER COST OF PANELS ONLY TO BE ORDERED IN TQ.

7. POST ALSO REQUESTS EA/EX COORDINATE WITH OPR/ST CONCERNING PROCUREMENT AND COMMITMENT OF FUNDS TO PROTECTIVE MATERIALS INTERNATIONAL, INC., ANDOVER, MASS., PRIOR SEPTEMBER 30, 1976, IN ACCORDANCE PARA 1, PAGE 3 OF REF A. LIMITED OFFICIAL USE

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